

# GLOBAL LAW ALLIANCE LLC



COMPANY  
BROCHURE

Within a few hours of China in the East and India to the West, Singapore is a strategic geographic hub for the region and the world's gateway to Asia. Beyond its convenient location, Singapore is a nation firmly rooted in the principles of multi-culturalism, the rule of law and one of the best places in the world for conducting business.

And there is more to the country than its world class infrastructure, award winning airport and low crime rates.

# About Us



BRINGING LOCAL PERSPECTIVE  
TO GLOBAL KNOWLEDGE

Singapore's multi-cultural, and multi-lingual population provides the country with a unique cultural sensitivity that is difficult to find in other countries anywhere in the world. It is this ability to apply international standards to local customs that makes both Singapore and Global Law Alliance LLC ("GLA") exceptional.

As the world becomes a smaller place, cross-border transactions are increasingly the norm.

Yet, Asia is not a homogeneous geography but a collection of diverse countries, each with their own culture, legal system and business practices. Clients no longer need isolated legal advice but a business partner with the legal knowledge, business acumen and cultural sensitivity to guide them through an increasingly complex landscape. GLA is uniquely positioned to provide high quality service to clients as a trusted business partner.

# OUR PHILOSOPHY

GLA was founded by Managing Director, Ms Sharmila Gunasingham. Our law corporation has many years of collective legal experience in core practice areas.

Our belief is that client service and satisfaction are the key to a successful law practice. We focus on the quality and speed of service and competitive costs as we strive to fulfill all of our clients' needs. Our network through our alliance partners allows clients to access a truly cross-border team with international experience complimented with local perspective.

We represent a wide spectrum of clients, including leading global banking and financial institutions, private equity groups, venture capitalists and global asset management companies. Our work spans the region, from our home base of Singapore to Sri Lanka and India to the south, Malaysia and Vietnam to the west and even further afield to the Middle East and beyond. The diverse experiences of our multi-cultural team help us to provide clients with a nuanced view to the most effective and efficient method for accomplishing results.

Singapore, the emerging legal hub of Asia Pacific, is home to GLA. For years, Singapore has been on a steady path toward liberalization of its legal services market. With the latest round of legal reforms, the emergence of Singapore as a major regional hub for international arbitration, the establishment of the Singapore International Commercial Court in 2015 and further modifications to entry requirements for foreign lawyers and law firms, Singapore now serves as the premiere destination for legal services in Asia Pacific.



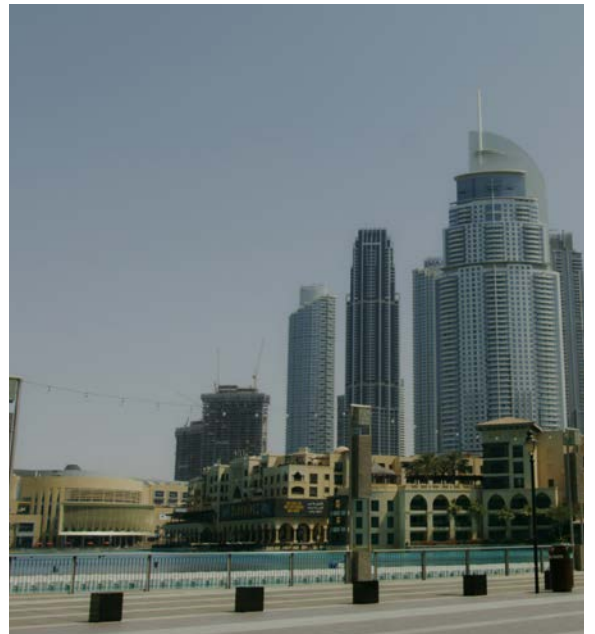
Our work for clients both in Singapore and around the World spans a variety of services and sectors. With our global network of dedicated foreign desks and affiliated law offices, we have the capability to provide seamless world-wide coverage for all our clients' legal needs.

# Our Global Networks

# MIDDLE EAST DESK

In the Middle East, we have represented Singapore consortiums in their acquisitions including firms such as RSP Architects. We have also acted for Middle Eastern corporations in their Singapore transactions in a wide range of sectors. The Middle Eastern financial institutions that we have acted for include First Gulf Bank, Emirates Bank, Qatari Diar, Abu Dhabi Investment Authority and Al-Maskari Holdings.

Our Managing Director, Ms Sharmila Gunasingham, was a founding member of the Middle East Expert Panel Singapore, which was formed in 2004 to develop links with the Middle East. She has also been invited as a featured speaker at Singapore's International Enterprise Forum focusing on the Middle East.





# MALAYSIA DESK



At GLA, our Malaysia desk is headed by veteran lawyers based in Kuala Lumpur, the nation's capital. Our director in Malaysia is Mr. Yohan Ananda Rajan who heads up the Corporate Department at Shahrizat Rashid & Lee, a leading full-service law firm based in Kuala Lumpur, Malaysia. The Malaysian team provides GLA clients with experienced, on the ground knowledge of the cultural, legal and political paradigms necessary to be successful in Malaysia.

# INDIA DESK

At GLA, our India practice is actively engaged with an extensive client network that extends from New Delhi in the North to Bangalore and Chennai in the South, from Mumbai in the West to Kolkata in the East. We have worked with a number of Singapore corporations with Indian interests and have experience in projects as diverse as property development projects, forays by hospital groups, and a major IT park. Over many years, we have established strong relationships with top tier Indian law firms as well as governmental and regulatory agencies, including the Reserve Bank of India and the Foreign Investment Promotion Board.



Here at GLA, we have decades of experience helping companies enter this dynamic and rapidly growing market. We have acted on behalf of a variety of clients in Sri Lanka, including Singapore Airlines, Parkway Holdings, Ong Beng Seng's Hotel Properties, Raffles Hotel, DBS Bank and Prima Group among others.

Our Sri Lanka desk currently has a strong presence in Colombo, working closely with Julius & Creasy, a full service law firm. Our Managing Director, Ms Sharmila Gunasingham has had years of experience advising Singapore companies on how best to access Sri Lanka in the most effective and efficient way possible. In addition, Ms Gunasingham brings a keen understanding of the cultural and political nuances of the country by way of her Ceylon background and continued strong personal and professional connections to the island.

## SRI LANKA DESK





# VIETNAM LOCATIONS OF LUAT VIET



Given Vietnam's emergence as a foreign investment hub, GLA has entered into an alliance with Luat Viet, a premier local law firm with offices in Ho Chi Minh City and Hanoi. Luat Viet counts many Fortune 500 companies amongst its client roster and is experienced in a wide range of legal services.



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# Our Practice Areas



CORPORATE AND COMMERCIAL

EMPLOYMENT

FINTECH AND PAYMENT SERVICES

PPP AND ENERGY PROJECTS

MATRIMONIAL LAW, ESTATE AND SUCCESSION  
PLANNING

FUND MANAGEMENT, INVESTMENT FUNDS AND  
COLLECTIVE INVESTMENT SCHEMES

LITIGATION AND DISPUTE RESOLUTION

BANKING AND STRUCTURED TRADE FINANCE

REAL ESTATE

CORPORATE FINANCE AND CAPITAL MARKETS

[www.globalaw.com.sg](http://www.globalaw.com.sg)

## MERGERS AND ACQUISITIONS

Our experienced corporate lawyers advise on a broad range of domestic and cross border investment transactions including joint ventures, mergers, divestments and acquisitions of businesses and assets, amalgamations, private equity investments, leverage buyouts, divestments, hive offs and spin offs, privatizations, schemes of reconstruction, capital restructuring and corporate reorganizations.

We have a wealth of experience to provide creative solutions to the regulatory and tax law problems inherent in today's corporate transactions. Our law corporation delivers resourceful deal structures, planning, designing and implementing strategies for both acquirers and potential acquisition targets in domestic and cross-border transactions.

Our expertise includes:

- Advising on company group and share capital structures to meet clients' objectives
- Transaction structures and financing issues
- Stamp duties and tax implications of transactions
- Drafting transactional documents
- Assisting in due diligence
- Corporate governance issues
- Ongoing regulatory compliance
- Regulatory matters concerning the establishment of special purpose vehicles in Singapore

## SHARE OPTIONS

We advise companies on the law, mechanics and legal requirements of various share allocation and share option schemes including the design and implementation of dedicated employee share option schemes.

C O R P O R A T E &  
C O M M E R C I A L





## TAKEOVERS AND REVERSE TAKEOVERS

Where acquisitions involve listed companies, we also advise on takeovers and reverse-takeovers including preparation of the documents thereof.

Our expertise includes:

- Advising on The Singapore Code on Take-Over and Mergers and regulatory compliances thereof
- Transaction structures and financing issues
- Drafting transactional documents
- Assisting in due diligence
- Corporate governance issues

## CORPORATE AFFAIRS

We take care of all of our clients' corporate affairs from inception, ensuring statutory and regulatory compliance with applicable legislations in Singapore including the Singapore Companies Act as well as notices and other requirements imposed by the Accounting and Corporate Regulatory Authority (ACRA) and licensing requirements under the Banking Act, the Securities and Futures Act and their Subsidiary Regulations. In addition to the areas covered above, on an ongoing basis, we handle corporate re-organisations and restructuring plans of our corporate clients including drafting and negotiating transactional documents.

As part of a comprehensive suite of legal services to our clients, we support our clients on their intellectual property matters which include trademark registration applications.





# EMPLOYMENT



WE ALSO PROVIDE OUR CLIENTS WITH ADVICE ON EMPLOYMENT LAW, WORK PASS AND PERMANENT RESIDENCY APPLICATIONS, AS WELL AS REVIEWING EMPLOYMENT AGREEMENTS AND HANDBOOKS. WE ALSO ADVISE CLIENTS ON THE TERMINATION OF EMPLOYEES, NON-COMPETE CLAUSES AND EMPLOYMENT-RELATED DISPUTES.

# MATRIMONIAL LAW, ESTATE AND SUCCESSION PLANNING

Our lawyers have advised on matrimonial matters including divorces with cross-border elements, relocation applications and advising foreign clients on taking out applications in Singapore.

We also advise on the planning of estates and successions, whether purely local or international. Our lawyers also have experience with probate matters and the drafting of wills.

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# FINTECH AND PAYMENT SERVICES



We have advised both start-ups and established technology companies on projects involving Distributed Ledger Technology (“DLT”), Artificial Intelligence (“AI”) and payments services, as well as advising clients on the Payment Services Act 2019 and on the requirements for application of a digital banking license with the MAS.

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# PPP & ENERGY PROJECTS



The Corporate & Commercial Team of GLA has advised on high profile transactions relating to projects, international infrastructure and energy. Senior Director Yohan Rajan has significant experience in this area and leads a team of lawyers. He has been involved in oil and gas related work in Uzbekistan, highway construction and privatization work in India, and entertainment, management and licensing agreements in Australia.



# FUND MANAGEMENT, INVESTMENT FUNDS AND COLLECTIVE INVESTMENT SCHEMES

Our Fund Management team draws on the wealth of experience of our Managing Director, Sharmila Gunasingham, a pioneer in the fund management industry who has spearheaded several firsts, including:

- Assisting in establishing the first umbrella cum feeder structure in Singapore
- Obtaining approval for the first Singapore domiciled fund to feed into a Luxembourg and subsequently a Dublin investment vehicle
- Establishing the first hedge fund in Singapore
- Obtaining the first authorization for a collective investment scheme in Singapore under the Securities and Futures Act, Cap 289

With an established reputation in funds work, GLA handles all aspects of legal and regulatory requirements relating to investment schemes, including:

- Fund structuring and design, for open and closed ended schemes
- Advising on compliance, regulatory and tax issues under the Securities and Futures Act
- General advice on the implications of the Securities and Futures Act on the offering of foreign collective investment schemes in Singapore
- Establishing collective investment schemes, asset management and financial advisory companies in Singapore and overseas
- Obtaining authorization and advising on offers of restricted authorized and restricted foreign schemes

- Preparing constitutive and transactional documents, including Prospectuses, Profile statements and Trust Deeds
- Listing on a recognized stock exchange
- Private placement of schemes
- Scheme mergers or conversions into open-ended schemes
- Liaisons with the Monetary Authority of Singapore, Central Provident Fund, and other governing bodies on authorization issues
- Registration with the relevant regulatory authorities
- Corporate secretarial services
- Advising on investment incentives offered by the Economic Development Board for asset management and financial advisory activities
- Compliance policy development and structuring for securities compliance issues
- Private and public offers of securities and insurance linked investment products

We work closely with the Monetary Authority of Singapore on policy and regulatory developments and our law corporation has the ability to offer in-depth and effective advice on fund management and collective investment schemes, related documents and licensing or registration requirements.

### **RECONSTRUCTIONS AND REORGANISATIONS**

GLA has experience in creating new structures designed to match commercial and investment objectives for particular asset classes. We also have expertise in schemes of reorganization and reconstruction in addition to the more straightforward fund structures.

### **ESTABLISHMENT OF OFFSHORE INVESTMENT FUNDS AND DISTRIBUTION ADVICE**

We advise on structuring offshore investment funds, leveraging on economic incentives and tax exemptions available under the Singapore Income Tax Act (Cap. 134). We have established offshore investment funds and assisted in the distribution of investment products in Singapore.

### **PRIVATE EQUITY AND VENTURE CAPITAL PRACTICE**

In the areas of Private Equity and Venture Capital funds, our advice covers a broad range including raising seed capital, acquisition funds and later stage funds with investment mandates in technology, e-commerce and geographically focused funds such as investments in the USA and Asia Pacific.

Our team handles the totality of transactions relating to private equity and venture capital including the following:

- Fund structuring
- Preparation of constitutive and transactional documents, including the memorandum and management agreement
- Advising on compliance, regulatory and tax issues
- Liaisons with the regulatory authorities including the Monetary Authority of Singapore
- Advising on monetary and fiscal incentives offered by the Economic Development Board



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OUR LAWYERS HAVE HANDLED CROSS-BORDER LITIGATION MATTERS AND HAVE EXPERIENCE ARGUING MATTERS IN THE SINGAPORE COURTS AND HAVE ALSO ASSISTED IN MEDIATIONS AND SETTLEMENT NEGOTIATIONS.

WHERE NECESSARY AND TO MEET CLIENTS' SPECIALISED NEEDS, WE ALSO WORK ALONGSIDE PREMIER LITIGATION AND DISPUTES PRACTICES.

LITIGATION  
AND DISPUTE  
RESOLUTION





## BANKING & STRUCTURED TRADE FINANCE

Our banking services include the formation of foreign banks in Singapore and advising clients regarding ongoing compliance matters, including compliance with the Monetary Authority of Singapore, money laundering regulations, and other applicable laws.

We represent local and foreign banks on their loan transactions to Singapore companies and advise on the validity and enforceability of such loans and security documentation. We are consistently at the forefront of many banking law developments, including innovative debt instruments, project finance, securitisation and debt restructuring. Our law corporation has extensive experience representing banks in the restructuring of corporate debt.

We have expertise in negotiation and documentation pertaining to structures ranging from pre-export financings through advance payment facilities to special purpose vehicle structures. We also cover Islamic financing structures, the use of derivatives and the regulatory impact of structures under Basel II.

Our law corporation has the ability to advise not only on the legal aspects of the deal but also on its commercial aspects. With the depth of commercial knowledge, we are well equipped to deal with issues arising from changes in markets, such as privatization, the onset of competition, the opening up of hitherto closed jurisdictions and increasing securitization of trade finance receivables.

We also render advisory services on all aspects of international trade and commodity financing transactions that includes advice on taxation, corporate recovery and restructuring, insurance and re-insurance, documenting financing transactions, risk management in credit, trading and commodity-related investment transactions, dispute resolution and debt recovery.

Our experience includes acting as Singapore counsel for trade finance transactions and advising banks and financial institutions on various secured lending transactions in emerging markets like South East Asia, Africa, Asia, Latin America, Central and Eastern Europe, the CIS and the Middle East.

As Singapore counsel, we handle a vast array of work for our clients, including:

- Advising on Singapore law aspects of the transaction structure
- Drafting and reviewing transaction documents
- Carrying out due diligence on Singapore companies
- Advising on Singapore related conditions precedent documents
- Attending to all registration and other post-completion formalities required in Singapore



OUR REAL ESTATE EXPERTISE EXTENDS TO  
A BROAD RANGE OF CONVEYANCING MATTERS

## REAL ESTATE

Our real estate expertise extends to a broad range of conveyancing matters from sale and purchase of properties, mortgages, debentures, financing and documentation related to land, as well as to leasing of commercial, industrial and residential projects.

We represent major real estate developers, corporations and institutional investors in a diverse range of real estate sales and acquisition transactions. We advise our clients in the negotiation and documentation of all aspects of sale, acquisition, development, operation and leasing of real property in Singapore.



Our expertise extends to advising on:

- Joint venture projects and lease backs of commercial and industrial properties
- Construction and assets management contracts for securitization
- Preparing mortgages, loan agreements, debentures and other similar security documents
- Subdivision of land and building and the issue of separate titles for commercial areas within a shopping centre, state title and easement rights
- Tenders for real estate projects
- Project development for commercial, industrial, residential and retail purposes
- Establishment of REITS

Our real estate services include:

- Assisting clients on domestic and cross-border real estate investments, sales, acquisitions and the provision of security in the commercial, retail, industrial and residential markets
- Commercial and residential development projects
- Enbloc sale of condominium units
- General advice on land law, practice and regulation of licensed developers, and project account rules
- Drafting documents on all aspects of Landlord and Tenant law, contracts and rent reviews

Our REITS services include:

- Tax structuring of investments in REIT vehicles, formation of a local investment vehicle
- Corporate legal and tax assistance for the formation/incorporation of a REIT, covering all documentation
- Legal assistance in stock market regulations, in particular, IPOs
- Legal assistance in the drafting and negotiation of asset management agreements
- Legal assistance in debt capital raising – drafting of the public offering legal documentation
- Legal and tax assistance within the framework of real estate acquisitions performed by a REIT including tax structuring, due diligence work, drafting and negotiation of the acquisition documentation.

Our law corporation is well versed in the issues facing public and private real estate companies today, and provides the seamless service required in the rapidly expanding cross-border nature of REITs. The depth of our practice group enables us to provide valuable assistance on matters ranging from straightforward securities offerings to complicated initial public offerings and public company merger and acquisition transactions.

# CORPORATE FINANCE & CAPITAL MARKETS

Our expertise in the capital markets extends to equity and debt funding by way of public offerings, venture capital investments, private placement memorandums, rights issues, issue of warrants, bonds and convertible securities. We also advise listed companies on compliance requirements with the Singapore Exchange (SGX) regulations.

Working closely over many years with the Monetary Authority of Singapore on policy and regulatory developments and with the SGX, GLA has the ability to offer in-depth and effective advice on financial and securities law issues.

A comprehensive range of legal services are provided for Initial Public Offerings (IPOs). Our work requires innovative thinking and our aim is to provide practical solutions that meet our client's commercial objectives within the legal and regulatory framework.



Our comprehensive service for IPOs includes:

- Restructuring of companies for IPO
- Due diligence of companies
- Preparation of prospectuses and related documents
- Advice on compliance and regulatory issues
- Liaisons with the Monetary Authority of Singapore and the SGX
- Advising on applicable legislation including the Securities and Futures Act and the SGX Listing Rules
- Coordination of due diligence of overseas operations of clients' companies
- Advising on private placements
- Advising on specific issues on disclosure, interested person transactions, potential conflicts of interest and corporate governance



# Indo-Pacific Centre

THE INDO-PACIFIC CENTRE IS THE PUBLIC POLICY  
ARM OF GLOBAL LAW ALLIANCE LLC

The Indo-Pacific Centre is the public policy arm of GLA and was established to examine the existing and potential policy challenges that are prevalent in the Indo-Pacific region. Through the programs and research conducted by the Centre, it will provide an independent platform for policy discussions and a mechanism to convene government, policy-makers, the business sector and international agencies together to examine the key challenges being faced in the region.

The Board of Directors of the Indo-Pacific Centre consist of Ms. Sharmila Gunasingham (Managing Director of GLA), Ms. Krithika Gunasingham (Director of GLA), Professor Rohan Gunaratna (Adviser), Mr. Vivek Anand Oberoi and Ms. Divya Hundlani.

More information on the Board of Directors and other aspects of the Indo-Pacific Centre can be found on its website at <https://www.indopacificcentre.com.sg/>



# Our People



SENIOR  
DIRECTORS

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Sharmila Gunasingham is a corporate lawyer involved in international practice. A daughter of a distinguished diplomat, Sharmila Gunasingham, a Singaporean by birth and nationality, was raised in the Western capitals of the world, including Washington D.C. and Bonn. Sharmila schooled in the UK and attended London University, working with a London law firm before returning to Singapore, where she made her home.

Admitted as a Solicitor of the Supreme Court of England and Wales in April 1981 and as an Advocate and Solicitor in Singapore in November 1981, she immediately began work with a large established law firm in Singapore. In a span of just four years, she became a corporate partner in a leading law firm.

After a decade, she was invited to co-found a new corporate law firm by a very senior and reputed Singapore corporate lawyer. The new firm became a highly rated corporate law firm during Sharmila's tenure as its Managing Director and she spearheaded the firm's Formal Law Alliance with Herbert Smith, a "magic circle" London law firm with international offices. Also during this time, Sharmila was appointed the Singapore representative of the leading Canadian law firm Stikeman Elliott.

In 2006, Sharmila founded her own firm, GLA, a Singapore law corporation. She set about extending her firm's capabilities and network beyond Singapore's borders to make GLA a global law firm. GLA has alliances across the region and global clients based in Asia, Europe, the USA, the Middle East and beyond. Sharmila's vision of the future of Singapore's post liberalization legal services industry led her in 2020 to forge a connection with Addleshaw Goddard, an international law firm headquartered in London, working alongside its offices in Singapore and elsewhere, such as Oman.

Sharmila's own experience as a corporate lawyer has expanded well beyond Singapore's borders during her many years of practice. Her areas of practice include Corporate Law, Corporate Finance, Financial Services, Mergers & Acquisitions and Cross Border Transactions. She acts for financial institutions including multinationals and major corporations across the globe.

Active in the funds management industry, Sharmila was elected as the President of the Financial Planning Association of Singapore, a 5000 member body of financial institutions. She also served as elected Vice Chairperson of the Pacific Rim Advisory Council (PRAC), an international network of 21 major law firms in the Pacific Rim region and Chairperson of the Indo-Pacific Legal Advisory Network.

She has been a founding member of the Middle East Expert Panel, an appointment conferred by the Singapore Government's trade arm, International Enterprise, Singapore. Sharmila has been a key speaker at conferences sponsored by prestigious institutions including the American Bar Association, Pacific Rim Seminars, the Asian Financial Planning Journal and International Enterprise, Singapore.

In February 2008, Sharmila was interviewed by the 'Straits Times' (Singapore's leading English newspaper) and 'Lianhe Wanbao' (Singapore's Chinese language newspaper). In the highly publicized in-depth major interview, her views were sought on a number of issues including political leadership and ideology. Sharmila is today increasingly being sought after as a speaker by distinguished forums.

Sharmila has consistently devoted her time and effort to an array of charitable and pro bono causes to help disadvantaged members of society. She is a performing artiste in classical Indian dance and thereby balances the yin and yang in her life.



SHARMILA GUNASINGHAM  
MANAGING DIRECTOR

Yohan has been in practice as a corporate lawyer for more than 20 years and today, he heads up the Corporate Department at Shahrizat Rashid & Lee, a leading full-featured law firm based in Kuala Lumpur, Malaysia. A barrister-at-law at Gray's Inn, London, and an Advocate and Solicitor admitted to the Singapore Bar, Yohan has a master's degree in Corporate and Commercial Law from University College London (UCL).



His extensive wealth of legal experience ranges from advising listed corporations on the Kuala Lumpur Stock Exchange, initial public offerings, Real Estate Investment Trusts (REITs), mergers and acquisitions, joint ventures and strategic alliances to specialised advice on construction law, telecommunications, rail infrastructure and oil and gas projects.

Beyond his home base in Malaysia, Yohan has also led several major legal projects internationally and cross-border, from Australia and South Africa to Uzbekistan. He brings a wealth of global knowledge as a director of the law corporation.

YOHAN ANANDA RAJAN  
SENIOR DIRECTOR



OUR SENIOR DIRECTORS ARE SUPPORTED BY  
AN EXPERIENCED AND DEDICATED TEAM OF  
LAWYERS WITH EXPOSURE TO DIVERSE CLIENTS,  
GEOGRAPHIES AND INDUSTRIES.

## OUR LAWYERS



Krithika read law at University College London and graduated with an LLB (Hons). Prior to her admission as an Advocate and Solicitor of the Supreme Court of Singapore, she completed her training contract with GLA and has been part of the firm since.

Krithika was appointed as an Associate Director of GLA in the span of four years. Her diverse experience and practice areas include corporate governance and regulatory compliance, banking and trade finance, mergers and acquisitions, joint ventures, data protection and privacy and employment matters. She has assisted a wide range of clients over the years, from well-known multinational corporations to domestic and foreign SMEs and start-ups in cross-border transactions and domestic matters.

KRITHIKA GUNASINGHAM  
DIRECTOR



Krithika heads up a team of corporate lawyers, paralegals and trainees and also handles the interface with our litigation lawyers and foreign partner firms, and where necessary, instructs external counsel on behalf of clients.

Krithika also serves on the board of the Indo-Pacific Centre, the public policy arm of GLA.

Franca Ciambella is an Adviser with GLA. Over the course of her legal career of more than 25 years, Franca was formerly Managing Director of Consilium Law Corporation, a Singapore registered law practice that specialised in Singapore and offshore law, and in corporate & commercial law, contracts law, Mergers & Acquisitions, fintech, litigation and cross border matrimonial law. Her private practice experience also included being the Managing Partner of the Singapore Office of Stikeman Elliott, a Canadian law firm.

Franca trained in law and business in Canada, New York and Singapore and has been a member of the Quebec Bar since 1990, and in 2010, was one of the first foreign lawyers to gain full admission to the Singapore Bar. Franca's subject areas of legal expertise are in corporate and commercial law, contracts, technology law and fintech, cross border Mergers & Acquisitions, foreign investment law and international trade with a focus on Canada, ASEAN and West Africa.



**FRANCA CIAMBELLA**  
ADVISER

She also assists clients in creating compliance programs, including anti-bribery and trade compliance. Franca is accredited as a mediator with the Singapore Mediation Centre, the Alternative Dispute Resolution Group in London, UK and with the United Nations' World Intellectual Property Organisation and acts as a mediator in various areas including cross border family law disputes.

As a mentor to young professionals, for the last seven years she has operated a training program in Singapore for Canadian law students. She is active in "100 Women in Finance" (under the patronage of the Duchess of Cambridge) and as a past VP of the Canadian Association, has organized charitable events such as the Terry Fox Run and the Canadian Maple Leaf Ball.

# BUSINESS DEVELOPMENT



Gopinath Bhawnani has had diversified exposure in the Hospitality, Architectural & Engineering fields over the last 43 years in different countries with a primary focus on the Middle East, India and Singapore. He was responsible for establishing a subsidiary of RSP Architects Planners & Engineers Pte Ltd, one of Singapore's most established architectural practices, in India and managing its operations to become a leading company across India.



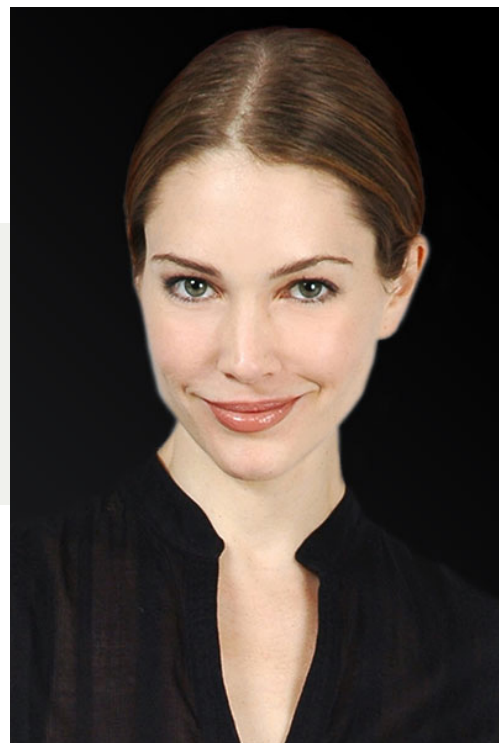
**GOPINATH BHAWNANI**  
SENIOR ADVISOR

Through his years of experience, he has developed high profile contacts in both the hospitality and A&E fields which contributes effectively in the growth of business. Currently, Gopinath leverages on his expertise and experience to explore and create business opportunities for GLA and its clients.



Catherine Rose is a Business Development and Legal Executive at GLA. Catherine has extensive experience in Matrimonial law in Singapore which includes dealing with maintenance, division of assets, custody, care and control, cross-border jurisdictional and relocation issues and she has worked with solicitors to help advise on how best to approach the process of divorce/separation for both local and in particular expat clients.

CATHERINE ROSE-YATES  
BUSINESS DEVELOPMENT AND LEGAL EXECUTIVE



She also writes for and has been quoted in various journalistic publications and groups to provide informal advice to the public on the above. Catherine is involved in building new client relationships while strengthening existing ones in the Family and Corporate Law departments of GLA, ranging from clients that are corporate entities to individuals.

# Connect With Us!

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## VISIT US

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