





Within a few hours of China in the East and India to the West, Singapore is a strategic geographic hub for the region and the world's gateway to Asia. Beyond its convenient location, Singapore is a nation firmly rooted in the principles of multi-culturalism, the rule of law and one of the best places in the world for conducting business.

There is more to the country than its world class infrastructure, award winning airport and low crime rates. Singapore's multi-cultural, multi-lingual population provides the country with a unique cultural sensitivity that is difficult to find in other countries anywhere in the world. It is this ability to apply international standards to local customs that makes both Singapore and Global Law Alliance LLC exceptional.

As the world becomes a smaller place, cross-border transactions are increasingly the norm. Yet, Asia is not a homogeneous geography but a collection of diverse countries, each with their own culture, legal system and business practices. Clients no longer need isolated legal advice but a business partner with the legal knowledge, business acumen and cultural sensitivity to guide them through an increasingly complex landscape. Global Law Alliance is uniquely positioned to provide high quality service to clients as a trusted business partner.



## **OUR PHILOSOPHY**

Global Law Alliance LLC was founded by Managing Director, Ms Sharmila Gunasingham. Our law corporation has many years of collective legal experience in core practice areas.

Our belief is that client service and satisfaction are the key to a successful law practice. We focus on the quality and speed of service and competitive costs as we strive to fulfill all our clients' needs. Our network through our alliance partners allows clients to access a truly cross-border team with international experience complimented with local perspective.

We represent a wide spectrum of clients, including leading global banking and financial institutions, private equity groups, venture capitalists and global asset management companies. Our work spans the region, from our home base of Singapore to Sri Lanka and India to the south, Malaysia and Vietnam to the west and even further afield to the Middle East and beyond. The diverse experiences of our multi-cultural team help us to provide clients with a nuanced view to the most effective and efficient method for accomplishing results.

Most of the things worth doing in the world have been declared impossible before they were done. – Judge Louis Brandeis, US Supreme Court Justice



# **OUR GLOBAL NETWORK**

Singapore, the emerging legal hub of Asia Pacific, is home to Global Law Alliance. For years, Singapore has been on a steady path toward liberalization of its legal services market. With the latest round of legal reforms, the emergence of Singapore as a major regional hub for international arbitration, the establishment of the Singapore International Commercial Court in 2015 and further modifications to entry requirements for foreign lawyers and law firms, Singapore now serves as the premiere destination for legal services in Asia Pacific.

Our work for clients both in Singapore and around the world spans a variety of services and sectors. With our global network of dedicated foreign desks and affiliated law offices, we have the capability to provide seamless world-wide coverage for all our clients' legal needs.



### MIDDLE EAST DESK

In the Middle East, we have represented Singapore consortiums in their acquisitions including firms such as RSP Architects. We have also acted for Middle Eastern corporations in their Singapore transactions in a wide range of sectors. The Middle Eastern financial institutions that we have acted for include First Gulf Bank, Emirates Bank, Qatari Diar, Abu Dhabi Investment Authority and Al-Maskari Holdings.

Our Managing Director, Ms Sharmila Gunasingham, was a founding member of the Middle East Expert Panel Singapore, which was formed in 2004 to develop links with the Middle East. She has also been invited as a featured speaker at Singapore's International Enterprise Forum focusing on the Middle East.

For further enquiries regarding our Middle East desk, please contact Ms Sharmila Gunasingham.



## MALAYSIA DESK

The economies of Singapore and Malaysia have always had a high degree of interdependence. Bilateral trade between the two neighbours have accounted for more than 10% of all foreign trade in both countries, and Singapore remains one of the largest sources of foreign direct investment in Malaysia . In addition, Singapore and Malaysia have entered into an agreement on the Johor-Singapore Special Economic Zone (JS-SEZ) in January 2025.

At Global Law Alliance, our Malaysia desk is headed by veteran lawyers based in Kuala Lumpur, the nation's capital. Our director in Malaysia is Mr. Yohan Ananda Rajan who specialises in corporate law and heads up the Corporate Department at Shahrizat Rashid & Lee, a leading full-service law firm based in Kuala Lumpur, Malaysia. The Malaysian team provides Global Law Alliance clients with experienced, on the ground knowledge of the cultural, legal and political paradigms necessary to be successful in Malaysia. This alliance now enables us to offer our clients seamless service from professionals with experienced on-the-ground knowledge of the legal and cultural paradigms necessary to succeed in Singapore and Malaysia including the Iskandar development region where we are currently acting for a major Singapore developer.

For further enquiries regarding our Malaysia desk, please refer to the website of Shahrizad Rashid and Lee at <u>http://www.srl-law.com.my/</u> or contact Mr Yohan Ananda Rajan.



## INDIA DESK

At Global Law Alliance we have the right combination of cultural sensitivity, years of business experience in India, and legal knowledge required to successfully partner with clients in their Indian endeavours. Our India practice is actively engaged with an extensive client network that extends from New Delhi in the North to Bangalore and Chennai in the South, from Mumbai in the West to Kolkata in the East. We have worked with a number of Singapore corporations with Indian interests and have experience in projects as diverse as property development projects, forays by hospital groups, and a major IT park. Over many years, we have established strong relationships with top tier Indian law firms as well as governmental and regulatory agencies, including the Reserve Bank of India and the Foreign Investment Promotion Board.

For further enquiries regarding our India desk, please contact Ms Sharmila Gunasingham.



### Sri Lanka Desk

Here at Global Law Alliance, we have decades of experience helping companies enter this dynamic and rapidly growing market. We have acted on behalf of a variety of clients in Sri Lanka, including Singapore Airlines, Parkway Holdings, Ong Beng Seng's Hotel Properties, Raffles Hotel, DBS Bank and Prima Group among others.

Our Managing Director, Ms Sharmila Gunasingham has had years of experience advising Singapore companies on how best to access Sri Lanka in the most effective and efficient way possible. In addition, Ms Gunasingham brings a keen understanding of the cultural and political nuances of the country by way of her Ceylon background and continued strong personal and professional connections to the island. Additionally, Global Law Alliance's foreign lawyer, Ms. Aslesha Weerasekera is an advisor on matters relating to Sri Lankan law.

Currently, Global Law Alliance LLC works with S W Legal, a commercial and corporate practice based in Colombo, the nation's capital and financial hub.

For further enquiries regarding our Sri Lanka desk or our Sri Lankan partner Firm, S W Legal, please contact Ms. Sharmila Gunasingham.



## VIETNAM DESK

Given Vietnam's emergence as a foreign investment hub, Global Law Alliance has entered into an alliance with Luat Viet, a premier local law firm with offices in Ho Chi Minh City and Hanoi. Luat Viet counts many Fortune 500 companies amongst its client roster and is experienced in a wide range of legal services.

For further information regarding Luat Viet, please visit their website at www.luatviet.com.



# OUR PRACTICE AREAS



#### PRACTICE AREAS - CORPORATE & COMMERCIAL

#### **Mergers and Acquisitions**

Our experienced corporate lawyers advise on a broad range of domestic and cross border investment transactions including joint ventures, mergers, divestments and acquisitions of businesses and assets, amalgamations, private equity investments, leverage buyouts, divestments, hive offs and spin offs, privatizations, schemes of reconstruction, capital restructuring and corporate reorganizations.

We have a wealth of experience to provide creative solutions to the regulatory and tax law problems inherent in today's corporate transactions. Our law corporation delivers resourceful deal structures, planning, designing and implementing strategies for both acquirers and potential acquisition targets in domestic and cross-border transactions.

#### Our expertise includes:

- Advising on company group and share capital structures to meet clients' objectives
- Transaction structures and financing issues
- Stamp duties and tax implications of transactions
- Drafting transactional documents
- Assisting in due diligence
- Corporate governance issues
- Ongoing regulatory compliance
- Regulatory matters concerning the establishment of special purpose vehicles in Singapore
- Incorporation and corporate secretarial services
- Takeovers and reverse takeovers

#### **Takeovers and Reverse Takeovers**

Where acquisitions involve listed companies, we also advise on takeovers and reversetakeovers including preparation of the documents thereof.

#### Our expertise includes:

- Advising on The Singapore Code on Takeovers and Mergers and regulatory compliances thereof
- Transaction structures and financing issues
- Drafting transactional documents
- Assisting in due diligence
- Corporate governance issues



#### **Share Options**

We advise companies on the law, mechanics and legal requirements of various share allocation and share option schemes including the design and implementation of dedicated employee share option schemes.

#### **Corporate Affairs**

We take care of all of our clients' corporate affairs from inception, ensuring statutory and regulatory compliance with applicable legislations in Singapore including the Singapore Companies Act as well as notices and other requirements imposed by the Accounting and Corporate Regulatory Authority (ACRA) and licensing requirements under the Banking Act, the Securities and Futures Act and their Subsidiary Regulations. In addition to the areas covered above, on an ongoing basis, we handle corporate re-organisations and restructuring plans of our corporate clients including drafting and negotiating transactional documents.

As part of a comprehensive suite of legal services to our clients, we support our clients on their intellectual property matters which include trademark registration applications.

#### PRACTICE AREAS – EMPLOYMENT

We also provide our clients with advice on employment law, work pass and permanent residency applications, as well as reviewing employment agreements and handbooks. We also advise clients on the termination of employees, non-compete clauses and employment-related disputes.

#### PRACTICE AREAS – FINTECH AND PAYMENT SERVICES

We have advised both start-ups and established technology companies on projects involving Distributed Ledger Technology ("**DLT**"), Artificial Intelligence ("**AI**") and payments services, as well as advising clients on the Payment Services Act 2019 and on the requirements for application of a digital banking license with the MAS.



# PRACTICE AREAS – BANKING & STRUCTURED TRADE FINANCE

Our banking services include the formation of foreign banks in Singapore and advising clients regarding ongoing compliance matters, including compliance with the Monetary Authority of Singapore, money laundering regulations, and other applicable laws.

We represent local and foreign banks on their loan transactions to Singapore companies and advise on the validity and enforceability of such loans and security documentation. We are consistently at the forefront of many banking law developments, including innovative debt instruments, project finance, securitisation and debt restructuring. Our law corporation has extensive experience representing banks in the restructuring of corporate debt.

We have expertise in negotiation and documentation pertaining to structures ranging from pre-export financings through advance payment facilities to special purpose vehicle structures. We also cover Islamic financing structures, the use of derivates and the regulatory impact of structures under Basel II.

Our law corporation has the ability to advise not only on the legal aspects of the deal but also on its commercial aspects. With the depth of commercial knowledge, we are well equipped to deal with issues arising from changes in markets, such as privatization, the onset of competition, the opening up of hitherto closed jurisdictions and increasing securitization of trade finance receivables.

We also render advisory services on all aspects of international trade and commodity financing transactions that includes advice on taxation, corporate recovery and restructuring, insurance and re-insurance, documenting financing transactions, risk management in credit, trading and commodity-related investment transactions, dispute resolution and debt recovery.

Our experience includes acting as Singapore counsel for trade finance transactions and advising banks and financial institutions on various secured lending transactions in emerging markets like South East Asia, Africa, Asia, Latin America, Central and Eastern Europe, the CIS and the Middle East.

Our clients have included such international entities as:



- Australia and New Zealand Banking Group Limited
- Deutsche Bank AG, Paris Branch
- Raiffeisen Bank International AG
- HSBC France
- FBN Bank (UK) Ltd
- The Royal Bank of Scotland N.V., Singapore branch
- The Commercial Bank of Qatar (Q.S.C.), Doha branch
- BNP Paribas, Singapore branch
- ICICI Bank, Singapore branch
- Barclays Bank Plc

As Singapore counsel, we handle a vast array of work for our clients, including:

- Advising on Singapore law aspects of the transaction structure
- Drafting and reviewing transaction documents
- Carrying out due diligence on Singapore companies
- Advising on Singapore related conditions precedent documents
- Attending to all registration and other post-completion formalities required in Singapore



# PRACTICE AREAS – CORPORATE FINANCE & CAPITAL MARKETS

Our expertise in the capital markets extends to equity and debt funding by way of public offerings, venture capital investments, private placement memorandums, rights issues, issue of warrants, bonds and convertible securities. We also advise listed companies on compliance requirements with the Singapore Exchange (SGX) regulations.

Working closely over many years with the Monetary Authority of Singapore on policy and regulatory developments and with the SGX, Global Law Alliance can offer in-depth and effective advice on financial and securities law issues.

A comprehensive range of legal services are provided for Initial Public Offerings (IPOs). Our work requires innovative thinking and our aim is to provide practical solutions that meet our client's commercial objectives within the legal and regulatory framework. Our comprehensive service for IPOs includes:

- Restructuring of companies for IPO
- Private Equity and Venture Capital Practice
- Due diligence of companies
- Preparation of prospectuses and related documents
- Advice on compliance and regulatory issues
- Liaison with the Monetary Authority of Singapore and the SGX
- Advice on applicable legislation including the Securities and Futures Act and the SGX Listing Rules
- Coordination of due diligence of overseas operations of clients' companies
- Advice on private placement
- Advice on specific issues on disclosure, interested person transactions, potential conflicts of interest and corporate governance



#### PRACTICE AREAS – FUND MANAGEMENT, INVESTMENT FUNDS AND COLLECTIVE INVESTMENT SCHEMES (authorised and recognised)

Our Fund Management team draws on the wealth of experience of our Managing Director, Sharmila Gunasingham, a pioneer in the fund management industry who has spearheaded several firsts, including:

- Assisting in establishing the first umbrella cum feeder structure in Singapore
- Obtaining approval for the first Singapore domiciled fund to feed into a Luxembourg and subsequently a Dublin investment vehicle
- Establishing the first hedge fund in Singapore
- Obtaining the first authorization for a collective investment scheme in Singapore under the Securities and Futures Act, Cap 289

Major international assets managers are creating and launching collective investment schemes in Singapore, attracting domestic and international funds. With an established reputation in funds work, Global Law Alliance handles all aspects of legal and regulatory requirements relating to investment schemes, including:

- Fund structuring and design, for open and closed ended schemes
- Establishing Offshore Investment Funds and Distribution Advice
- Advising on compliance, regulatory and tax issues under the Securities and Futures Act
- General advice on the implications of the Securities and Futures Act on the offering of foreign collective investment schemes in Singapore
- Establishing collective investment schemes, asset management and financial advisory companies in Singapore and overseas
- Obtaining authorization and advising on offers of restricted authorized and restricted foreign schemes
- Preparing constitutive and transactional documents, including Prospectuses, Profile statements and Trust Deeds
- Listing on a recognized stock exchange
- Private placement of schemes
- Scheme mergers or conversions into open-ended schemes
- Liaison with the Monetary Authority of Singapore, and Central Provident Fund, and other governing bodies on authorization issues
- Registration with the relevant regulatory authorities



- Advice on investment incentives offered by the Economic Development Board to asset management and financial advisory activities
- Compliance policy development and structuring for securities compliance issues
- Private and public offers of securities and insurance linked investment products

We work closely with the Monetary Authority of Singapore on policy and regulatory developments and our law corporation has the ability to offer in-depth and effective advice on fund management and collective investment schemes, related documents and licensing or registration requirements.

#### **Establishment of Offshore Investment Funds and Distribution Advice**

We advise on structuring offshore investment funds, leveraging on economic incentives and tax exemptions available under the Singapore Income Tax Act (Cap. 134). We have established offshore investment funds and assisted in the distribution of investment products in Singapore.

#### **Private Equity and Venture Capital Practice**

In the areas of Private Equity and Venture Capital funds, our advice covers a broad range including raising seed capital, acquisition funds and later stage funds with investment mandates in technology, e-commerce and geographically focused funds such as investments in the USA and Asia Pacific.

Our team handles the totality of transactions relating to private equity and venture capital including the following:

- Fund structuring Preparation of constitutive and transactional documents, including the memorandum and management agreement
- Advising on compliance, regulatory and tax issues in collaboration with partner service providers.
- Liaison with the regulatory authorities including the Monetary Authority of Singapore
- Acting on monetary and fiscal incentives offered by the Economic Development Board



#### PRACTICE AREAS - REAL ESTATE

Our real estate expertise extends to a broad range of conveyancing matters from sale and purchase of properties, mortgages, debentures, financing and documentation related to land, as well as to leasing of commercial, industrial and residential projects.

We represent major real estate developers, corporations and institutional investors in a diverse range of real estate sales and acquisition transactions. We advise our clients in the negotiation and documentation of all aspects of sale, acquisition, development, operation and leasing of real property in Singapore.

#### PRACTICE AREAS – LITIGATION AND DISPUTE RESOLUTION

Our lawyers have handled cross-border litigation matters and have experience arguing matters in the Singapore Courts and have also assisted in mediations and settlement negotiations.

Where necessary and to meet clients' specialised needs, we also work alongside premier litigation and disputes practices.

# PRACTICE AREAS – MATRIMONIAL LAW, ESTATE AND SUCCESSION PLANNING

Our lawyers have advised on matrimonial matters including divorces with cross-border elements, relocation applications and advising foreign clients on taking out applications in Singapore.

Our lawyers at Global Law Alliance have acted and advised on a broad range of matters, including but not limited to:

- Divorce
- Separation
- Annulment
- Children's issues
- Spousal and Child Maintenance
- Division of Matrimonial Assets
- Variation and enforcement proceedings



- Family Violence
- Relocations
- Nuptial Agreements

We also advise on the planning of estates and successions, whether purely local or international, and are able to assist our clients in the following issues: .

- Probate Applications
- Letters of Administration Applications
- Resealing of foreign grants
- Drafting of Wills
- Lasting Powers of Attorney
- Applications under the Mental Capacity Act

#### **PRACTICE AREAS – PPP & ENERGY PROJECTS**

The Corporate & Commercial Team of Global Law Alliance has advised on high profile transactions relating to projects, international infrastructure and energy. Senior Director Yohan Rajan has significant experience in this area and leads a team of lawyers. He has been involved in oil and gas related work in Uzbekistan, highway construction and privatization work in India, and entertainment, management and licensing agreements in Australia.



# INDO-PACIFIC CENTRE



The Indo-Pacific Centre is the public policy arm of Global Law Alliance and was established to examine the existing and potential policy challenges that are prevalent in the Indo-Pacific region. Through the programs and research conducted by the Centre, it will provide an independent platform for policy discussions and a mechanism to convene government, policy-makers, the business sector and international agencies together to examine the key challenges being faced in the region.

The Board of Directors of the Indo-Pacific Centre consist of Ms. Sharmila Gunasingham (Managing Director of Global Law Alliance), Ms. Krithika Gunasingham (Director of Global Law Alliance), Professor Rohan Gunaratna, Mr. Vivek Anand Oberoi and Ms. Divya Hundlani.

More information on the Board of Directors and other aspects of the Indo- Pacific Centre can be found on its website at <u>https://www.indopacificcentre.com.sg/</u>



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# **OUR PEOPLE**



# **OUR SENIOR DIRECTORS**

#### Sharmila Gunasingham

Managing Director

Sharmila Gunasingham is a corporate lawyer involved in international practice. A daughter of a distinguished diplomat, Sharmila Gunasingham, a Singaporean by birth and nationality, was raised in the Western capitals of the world, including Washington D.C. and Bonn. Sharmila schooled in the UK and attended London University, working with a London law firm before returning to Singapore, where she made her home.

Admitted as a Solicitor of the Supreme Court of England and Wales in April 1981 and as an Advocate and Solicitor in Singapore in November 1981, she immediately began work with a large established law firm in Singapore. In a span of just four years, she became a corporate partner in a leading law firm.

After a decade, she was invited to co-found a new corporate law firm by a very senior and reputed Singapore corporate lawyer. The new firm became a highly rated corporate law firm during Sharmila's tenure as its Managing Director and she spearheaded the firm's Formal Law Alliance with Herbert Smith, a "magic circle" London law firm with international offices. Also during this time, Sharmila was appointed the Singapore representative of the leading Canadian law firm Stikeman Elliott.

In 2006, Sharmila founded her own firm, Global Law Alliance LLC, a Singapore law corporation. She set about extending her firm's capabilities and network beyond Singapore's borders to make GLA a global law firm. Global Law Alliance has alliances across the region and global clients based in Asia, Europe, the USA, the Middle East and beyond. Sharmila's vision of the future of Singapore's post liberalization legal services industry led her in 2020 to forge a connection with Addleshaw Goddard, an international law firm headquartered in London, working alongside its offices in Singapore and elsewhere, such as Oman.

Sharmila's own experience as a corporate lawyer has expanded well beyond Singapore's borders during her many years of practice. Her areas of practice include Corporate Law, Corporate Finance, Financial Services, Mergers & Acquisitions and Cross Border Transactions. She acts for financial institutions including multinationals and major corporations across the globe.



Active in the funds management industry, Sharmila was elected as the President of the Financial Planning Association of Singapore, a 5000 member body of financial institutions. She also served as elected Vice Chairperson of the Pacific Rim Advisory Council (PRAC), an international network of 21 major law firms in the Pacific Rim region and Chairperson of the Indo-Pacific Legal Advisory Network.

She has been a founding member of the Middle East Expert Panel, an appointment conferred by the Singapore Government's trade arm, International Enterprise, Singapore. Sharmila has been a key speaker at conferences sponsored by prestigious institutions including the American Bar Association, Pacific Rim Seminars, the Asian Financial Planning Journal and International Enterprise, Singapore.

In February 2008, Sharmila was interviewed by the 'Straits Times' (Singapore's leading English newspaper) and 'Lianhe Wanbao' (Singapore's Chinese language newspaper). In the highly publicized in-depth major interview, her views were sought on a number of issues including political leadership and ideology. Sharmila is today increasingly being sought after as a speaker by distinguished forums.

Sharmila has consistently devoted her time and effort to an array of charitable and pro bono causes to help disadvantaged members of society. She is a performing artiste in classical Indian dance and thereby balances the yin and yang in her life.



#### Yohan Ananda Rajan

Senior Director

Yohan has been in practice as a corporate lawyer for more than 20 years and today, he heads up the Corporate Department at Shahrizat Rashid & Lee, a leading full-featured law firm based in Kuala Lumpur, Malaysia. A barrister-at-law at Gray's Inn, London, and an Advocate and Solicitor admitted to the Singapore Bar, Yohan has a master's degree in Corporate and Commercial Law from University College London (UCL).

Yohan's extensive wealth of legal experience ranges from advising listed corporations on the Kuala Lumpur Stock Exchange, initial public offerings, Real Estate Investment Trusts (REITs), mergers and acquisitions, joint ventures and strategic alliances to specialised advice on construction law, telecommunications, rail infrastructure and oil and gas projects.

Beyond his home base in Malaysia, Yohan has also led several major legal projects internationally and cross-border, from Australia and South Africa to Uzbekistan. He brings a wealth of global knowledge as a director of the law corporation.

## **OUR LAWYERS**

Our Senior Directors are supported by an experienced and dedicated team of lawyers with exposure to diverse clients, geographies and industries.

#### Krithika Gunasingham

Director

Krithika graduated from University College London with an LLB (Hons) and was called to the Singapore Bar in 2012, following a year's traineeship with Global Law Alliance.

A corporate lawyer, Krithika's core practice areas include general corporate and commercial law, joint ventures, mergers and acquisitions and banking and trade finance. She also regularly advises on corporate governance and regulatory compliance matters for both local and international companies operating in Singapore, for which she heads up a team of corporate lawyers, paralegals and trainees.



Krithika read law at University College London and graduated with Honours (Second Class Upper ). Prior to her admission as an Advocate and Solicitor of the Supreme Court of Singapore in 2012, she completed her training contract with Global Law Alliance and has been part of the firm since.

Krithika was appointed as an Associate Director of Global Law Alliance in the span of four years. Her diverse experience and practice areas include corporate governance and regulatory compliance, banking and trade finance, mergers and acquisitions, joint ventures, data protection and privacy and employment matters. She has assisted a wide range of clients over the years, from well-known multinational corporations to domestic and foreign SMEs and startups in cross-border transactions and domestic matters.

Krithika heads up a team of corporate lawyers, paralegals and trainees and handles the interface with our litigation lawyers and foreign partner firms, and where necessary, instructs external counsel on behalf of clients.

Krithika also serves on the board of the Indo-Pacific Centre, the public policy arm of Global Law Alliance.

#### Sivarajan C Sivalingam

#### Associate Director

Called to the Singapore Bar in 2009, Sivarajan holds an Honours (Second Class Upper) degree in Law from the University of Nottingham and a Degree in Mechanical Engineering from the National University of Singapore.

Sivarajan's areas of practice are primarily in Corporate Law, Fund Management, Financial Services Regulation, Insurance, Construction and Engineering and Digital Assets.

Prior to joining Global Law Alliance, Sivarajan's practice was in the fields of Litigation and Arbitration, spanning areas such as Insurance and Re-Insurance, Commercial Disputes and Construction and Engineering. He was also Inhouse Counsel at the Land Transport Authority where he advised on rail construction and infrastructure projects, as well as on insurance-related claims, arbitral proceedings and cross- border insolvency proceedings.

At Global Law Alliance, Sivarajan has advised asset managers on both retail and non-retail foreign funds, specifically collective investment schemes as well as ongoing regulatory obligations for such schemes. He has advised clients on both vanilla funds as well as specialised schemes such as Index funds, Hedge Funds and Money Market Funds.



In the Financial Services Regulation space, Sivarajan has advised Financial Institutions and high net worth individuals on the establishment of single and multi-family offices, applications for licensing and any available exemptions under applicable laws.

He has also advised various entities in the digital assets space such as exchanges, token issuers and owners (for both cryptocurrencies and NFTs) on the applicable licensing and regulatory obligations under Singapore law.

#### Franca Ciambella

Senior Adviser

Franca Ciambella is an Adviser with Global Law Alliance. Over the course of her legal career of more than 25 years, Franca was formerly Managing Director of Consilium Law Corporation, a Singapore registered law practice that specialised in Singapore and offshore law, and in corporate & commercial law, contracts law, M & A, fintech, litigation and cross border matrimonial law. Her private practice experience also included being the Managing Partner of the Singapore Office of Stikeman Elliott, the Canadian law firm.

Franca trained in law and business in Canada, New York and Singapore and has been a member of the Quebec Bar since 1990, and in 2010, was one of the first foreign lawyers to gain full admission to the Singapore Bar. Franca's subject areas of legal expertise are in corporate and commercial law, contracts, technology law and fintech, cross border M & A, foreign investment law and international trade with a focus on Canada, ASEAN and West Africa.

She also assists clients in creating compliance programs, including anti-bribery and trade compliance. Franca is accredited as a mediator with the Singapore Mediation Centre and with the Alternative Dispute Resolution Group in London, UK and with the United Nations' World Intellectual Property Organisation and acts as a mediator in various areas including cross border family law disputes.

As a mentor to young professionals, for the last seven years she has operated a training program in Singapore for Canadian law students. She is active in "100 Women in Finance" (under the patronage of the Duchess of Cambridge) and as a past VP of the Canadian Association has organized charitable events such as the Terry Fox Run and the Canadian Maple Leaf Ball.



#### **OUR CONTACT DETAILS**

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